

Logistics with responsibility needs people with attitude – at Vecturio you are actively involved in shaping it. As a growing company in the field of healthcare, thermal and fulfillment logistics, we are looking for people who take responsibility, act with foresight and work with us to shape the supply systems of tomorrow. Whether in scheduling, driving services, warehouse logistics or quality management - at Vecturio you can expect a secure job, modern processes and a team that lives cohesion.

At our **location in Hanover**, we are looking for a full-time employee with immediate effect and for an unlimited period of time.

Sales Representative Fulfillment Services (f/m/d)

YOUR TASKS

- Acquisition of new customers and support of existing customers in the field of fulfillment and process consulting
- Development of sales strategies in close cooperation with management as well as reporting KPIs to achieve sales targets
- Market and competitive analysis to identify and expand new business opportunities and increase market share
- Close cooperation with internal departments to ensure smooth order processing
- Preparation of offers and contract negotiations

YOUR PROFILE

- Several years of experience in sales in the areas of logistics, purchasing, fulfillment or process consulting
- In-depth industry knowledge and an existing network in the field of fulfillment
- Independent and structured way of working
- Strong communication and negotiation skills
- Fluent in written and spoken English
- High level of self-motivation and focus on success
- Willingness to travel within Germany
- Willingness to be present at the Hanover location one day per week

WE OFFER

- An exciting and varied job in a dynamic and crisis-proof environment
- Attractive, performance-related remuneration
- Possibility to work remotely up to 4 days a week
- Company car also for private use
- Flat hierarchies, short decision-making processes and the opportunity to actively shape the company
- Opportunities for personal and professional development
- Attractive employee benefits (e.g. company mobile phone for private use)

Interested? We look forward to receiving your application!

Send us your informative documents including your CV, stating your salary expectations and the earliest possible starting date, to: job@vecturio.de Contact: Svenja Kluge